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fast access to project opportunities

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# ProjectConnect News Update

7 May 2012

## This Fortnight's Topics



Hays Employment Tip - I'M LATE, BUT DO I GET THE JOB?



Gorgon Project and ProjectConnect reaches a significant milestone



Rapid Alliance launched on 28 March



Australian Steel Institute - Floor Vibrations Practical Design Solutions

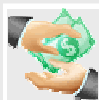


Dates for your diary

## What's new on ProjectConnect



85 new members list on ProjectConnect



8 Successful tenderer contact details have been provided for awarded packages



40 supply opportunities are about to close for full package registrations



13 new full package supply opportunities were listed

## Other useful resources on ProjectConnect (click on the logo)



Staffing & recruiting advice from Hays Recruiting Experts



Advice and tips on tendering and bidding

# PROJECT CONNECT I'M LATE, BUT DO I GET THE JOB?

In a job interview a strong handshake and a happy, confident approach is viewed positively, but be sure to communicate what you want and prepare questions to ask because not doing so is a big negative in a job interview.

Recruiting experts Hays asked over 100 employers to list what impresses and what doesn't impress them about a candidate in a job interview. We found the ten best impressions you can make are:

1. Confident, happy and positive attitude
2. Strong presentation, in terms of communication skills, dress and/or handshake
3. Provision of real life examples to demonstrate answers
4. Ability to illustrate how you stand out as a candidate
5. Clear career plan or aspiration
6. Enthusiastic and passionate about the role
7. Communicate the benefits you can bring the business
8. Prepare questions in advance to ask the interviewer
9. Display a good understanding of the role/company
10. Be an active listener

What doesn't impress though are:

1. Poor verbal communication skills
2. Not answering the question asked
3. Not researching the company or role before the interview
4. Leaving a mobile phone on
5. Inability to provide solid examples of previous experience
6. Exaggerating experience or skills
7. Focusing on the negative rather than the positive in situations or experiences
8. Inability to answer technical questions
9. Arriving late
10. Not displaying an interest in the role

While each job is different, it seems that being happy and confident in a job interview does help improve your chances. If you smile, maintain eye contact and speak clearly, you present yourself as self-confident and assured about your ability to do the job.

For further information contact David Irvine at Hays on 08 9486 9553 or [david.irvine@hays.com.au](mailto:david.irvine@hays.com.au)

Hays, the world's leading recruiting experts in qualified, professional and skilled people.

## Gorgon Project and ProjectConnect reaches a significant milestone

The Gorgon Project has recently achieved a significant milestone, a total of 5000 companies have registered interest in working on or supplying goods to the Project on ProjectConnect. These companies have in total completed over 30,000 expressions of interest.

The Gorgon Project is Australia's single biggest resource project with an estimated resource base of more than 40 trillion cubic feet of gas and a nominal development life of at least 40 years. The Gorgon Project is building a Liquefied Natural Gas (LNG) production facility on Barrow Island, 70kms off the Pilbara coast of Western Australia. The Gorgon Project is in its third year of construction and first gas is planned for 2014.

The Gorgon Project is operated by Chevron. It is a joint venture of the Australian subsidiaries of Chevron (approximately 47 percent), ExxonMobil (25 percent), Shell (25 percent), Osaka Gas (1.25 percent), Tokyo Gas (one percent) and Chubu Electric Power Company (0.417 percent).

During construction, the Project is expected to commit about \$20 billion to the Australian industry, creating about 10,000 direct and indirect jobs at peak construction.

Since the Project first listed on ProjectConnect in 2005, it has listed over 1,100 packages. A large number of successful suppliers have also been listed on ProjectConnect.

Chevron continues to be committed to working with Australian companies that can help them build a world class, safe and competitive project. Opportunities continue to be listed, especially under sub supply opportunities by successful Gorgon contractors, currently in 12 sub-projects on ProjectConnect.

How to access and register on current and future opportunities on ProjectConnect:

### FOR SUBSCRIBERS

For subscribers, just login to your ProjectConnect Company Account and utilise your Supply Opportunities search engine to locate and register against any of the items.

### FOR FREE PUBLIC ACCESS USERS

To open the Gorgon Project webpage please click [here](#) or enter the address [www.projectconnect.com.au](http://www.projectconnect.com.au) into your web browser and click on the Quick Find menu link for the Gorgon Project.

## **Rapid Alliance Bringing Capacity and an Alternative to the Mining, Resources & Infrastructure Industries**

A strategic alliance of five Western Australian-based steel detailing and drafting practices was officially launched on 28 March to target work on major development projects.

Known as Rapid Alliance, the group comprises Austruct Group, Cadstruction Drafting, Minstruct Drafting, Universal Drafting and Westplan Drafting with the businesses' owners collectively bringing over 200 years' experience to the joint venture.

The launch was officiated by the recently appointed Resource Sector Supplier Envoy, the Hon. Peter Beattie who has been prominently urging local industry to jointly bid on those projects to streamline offers for the large procurement packages typically offered by proponents.

Rapid Alliance has been in development over the last two years and is now in position to add extra competitive capacity to the drafting market, while providing opportunities for experienced and developing drafting professionals to remain and work in Western Australia.

Rapid Alliance is specifically designed to offer a professional alternative to current providers of shop detailing within Australia. It has sufficient resources and high levels of expertise to undertake the large opportunities within the resources and infrastructure industries.

Chairman of the Rapid Alliance Board Emidio Giardini said: "We want to be known as a business that is easy to deal with. We are not setting out to develop a business that simply becomes the largest within the industry. We want to be recognised as a well organised, coordinated business that offers a sustainable alternative to current market leaders".

Emidio said: "By combining all of these drafting businesses with a common goal of working together, we are confident we will add real value to existing services and exceed our customer expectations".

"Rapid Alliance currently has over 50 licensed 3D modelling CAD stations based in Perth - Western Australia and can dedicate approximately 120,000 man hours per year to a project. Our aim is to increase capacity over the coming years and keep more work in Australia".

Rapid Alliance was assisted by Enterprise Connect (An Australian Government initiative) which provided funding for local consulting firm Wedge Consulting International to work with the alliance members to set up the alliance and their strategy.

Rapid Alliance members have undertaken work as diverse as material handling facilities, crushing stations, LNG jetties, underground mines and shaft steelwork, shopping centres, schools, airports and sporting stadia around the world

"We have spent many hours implementing an internal Quality Assurance program across the group to meet the needs of our clients and the industry as a whole," Emidio said.



## Seminar Series



# FLOOR VIBRATIONS Practical Design Solutions

### PERTH

9.00am to 5.00pm Monday, 14 May Innovation Centre of Western Australia Enterprise Unit 3, 9 De Laeter Way Technology Park, Bentley

### Course value

This course will provide a good grounding in practical methods for assessing floor vibrations from the simpler 'hand' approaches to advanced performance-based techniques for design tools found in most engineering offices. It will introduce requirements of the current Standards for satisfactory performance before considering floor vibrations from first-principles to enable attendees to thoroughly understand the basis of current design guidance supplemented by interactive worked examples.

### Expert presenter

Dr Stephen Hicks has been Manager of Structural Systems at the New Zealand Heavy Engineering Research Association since 2008. Besides composite construction, he has been working in the field of floor vibrations since 1997. From research programs supported by the European Commission and the UK government, which included in situ tests on steel-frame floors, Stephen co-authored the SCI design guide P354 entitled 'Design of Floors for Vibration: A New Approach'. SCI P354 has been widely used for office, residential, hospital floors and dance floors.

### Who should attend?

Practicing engineers (consultants, steelwork contractors and checking engineers) wanting to learn more about floor vibration issues and how to design complying structures.

### Course design and delivery

This course comprises a set of lectures supplemented by a number of interactive worked examples to ensure that the basic ideas are understood.

To register your bookings for this event, go to:

<http://steel.org.au/events/asi-events/>

### Seminar Fee

\$495 ASI Member (incl. GST)

\$550 EA Member (incl. GST)

\$645 Non-member (incl. GST)

Seminar prices include lunch, morning and afternoon refreshments and course notes.

For the EA price, members must email their membership number to [davidk@steel.org.au](mailto:davidk@steel.org.au) to get the promo code prior to registering

**Dates for your diary**

10 May 2012	5th Annual Kimberley Resources Conference <i>Broome</i> <a href="http://www.iir.com.au/kimberley">www.iir.com.au/kimberley</a>
13-16 May 2012	2012 APPEA Conference and Exhibition <i>Adelaide</i> <a href="http://www.appeaconference.com.au">www.appeaconference.com.au</a>
14-19 May 2012	CCI/Brookfield Multiplex North West Resources Tour 2012 <i>Perth-Barrow Island-Devil Creek-Karratha-Newman-Broome-Cape Leveque</i> <a href="https://ebiz.cciwa.com/ebusiness/productcatalog/productlisting.aspx?ID=306">https://ebiz.cciwa.com/ebusiness/productcatalog/productlisting.aspx?ID=306</a>
26-27 June 2012	North West Gas and Infrastructure Build <i>Exmouth</i> <a href="http://www.iir.com.au/nwgas">www.iir.com.au/nwgas</a>
25-27 July 2012	The Australian Gas Technology Conference & Exhibition <i>Perth</i> <a href="http://www.australiangastechnology.com.au">www.australiangastechnology.com.au</a>
4-6 October 2012	ACE QLD 2012 Australian Construction Equipment Expo <i>Brisbane</i> <a href="http://www.aceqld.com.au">www.aceqld.com.au</a>

## WHAT'S NEW ON PROJECTCONNECT

### NEW MEMBERS - 23/04/2012 to 7/05/2012

85 Australian and New Zealand organisations listed their profiles on ProjectConnect.

### PACKAGES AWARDED - 23/04/2012 to 7/05/2012

The below projects listed winner contact details on their awarded packages.

Project	Packages listed as awarded
Gorgon Project	2
Greater Western Flank Phase 1	2
Southern Seawater Desalination Plant Stage 2	2
Wheatstone LNG Project	2

### CLOSING FOR REGISTRATIONS - 7/05/2012 to 21/05/2012

The projects below have packages closing for full package registration.

Project	Packages about to close
Gorgon Project	4
Greater Western Flank Phase 1	15
New Childrens Hospital Project	1
Roy Hill Iron Ore Project	18
Wheatstone LNG Project	2

### NEW PACKAGES LISTED - 23/04/2012 to 7/05/2012

The projects below have listed new full package supply opportunities on ProjectConnect by projects.

Project	New Packages Listed
Gorgon Project	3
Greater Western Flank Phase 1	3
New Childrens Hospital Project	2
Roy Hill Iron Ore Project	2
Wheatstone LNG Project	3

## REFERENCE SHEET FOR SUBSCRIBER SEARCH FUNCTIONS

For subscribers to ProjectConnect, there is an easy way to search for award details and package listings; and register interest against opportunities.

To access this search function, begin by logging into your company account, select the **Searching** menu and click on **Search Supply Opportunities**. This will open the below search engine.

**Search Supply Opportunities**

Enter your keywords to find project packages  
For further information hover your mouse over options labels below:

Project :

Keyword(s) :   **4 Click**

**1 Select**

Package Status :

Filter by date :  To:  **2 Set dates**  
(Optional)

Closing date  Listed date  Awarded date

**3 Select**

To find...	...awarded packages:	...packages closing soon:	...packages recently listed:
<b>1</b>	Set Package Status to <b>Awarded packages</b>	Set Package Status to <b>Full Package Open</b>	Set Package Status to <b>New packages</b>
<b>2</b>	Set the <b>Date Range</b> from 23/4/2012 to 7/5/2012	Set the <b>Date Range</b> from 7/5/2012 to 21/5/2012	Set the <b>Date Range</b> from 23/4/2012 to 7/5/2012
<b>3</b>	Set Filter by Date to <b>Awarded Date</b>	Set Filter by date to <b>Closing date</b>	Set Filter by date to <b>Listed date</b>
<b>4</b>	Press the <b>Search</b> button.	Press the <b>Search</b> button.	Press the <b>Search</b> button.
<b>Then...</b>	Click on the <b>Awarded Date</b> of each opportunity to open the contact details of the successful suppliers. See next picture.	To register your interest, check the boxes for the opportunities you are interested in and press the <b>Submit Interest</b> button at the bottom of the webpage.	To register your interest, check the boxes for the opportunities you are interested in and press the <b>Submit Interest</b> button at the bottom of the webpage.

Closing	Full Package ?	Components of Package ?	Awarded Date ?
Awarded	<input type="checkbox"/>	<input type="checkbox"/>	11/1/2010
Awarded	<input type="checkbox"/>	<input type="checkbox"/>	1/2/2010
Awarded	<input type="checkbox"/>	<input type="checkbox"/>	20/1/2010
Awarded	<input type="checkbox"/>	<input type="checkbox"/>	9/12/2009
Awarded	<input type="checkbox"/>	<input type="checkbox"/>	18/1/2010

**Click on date to open supplier details**

Closing	Full Package ?	Components of Package ?	Awarded Date ?
19/2/2010	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
15/2/2010	<input type="checkbox"/>	<input checked="" type="checkbox"/>	

**Select the opportunities you are interested in.**