



ProjectConnect
fast access to project opportunities

ProjectConnect News Update

6 September 2010

This Fortnight's Topics



Connection problems with ProjectConnect website



Sample search results



Resources Workforce Strategies summit



Project and Operations Efficiency through 4D Technology



2nd Annual Guam Industry Fair

What's new on ProjectConnect



77 new members list on ProjectConnect in last fortnight.



26 Successful tenderer contact details have been provided for awarded packages.



15 supply opportunities are about to close for full package registrations.



14 new full package supply opportunities were listed during the last fortnight.

Other useful resources on ProjectConnect (click on the logo)



Staffing & recruiting advice from Hays Recruiting Experts



Access the current and all previous ProjectConnect Newsletters



Summaries of the top stories from the REPS Newsletter



The latest business news from WA Business News



Advice and tips on tendering and bidding



Information about carbon management for your company

Connection problems with ProjectConnect website

We have recently uncovered a problem that a number of our users have been experiencing when trying to access the ProjectConnect website.

When these users tried to access the website, their browser reported that the site was not reachable or that the page could not be displayed, even though the website was up and running.

The problem we uncovered was that these users' IP addresses were blacklisted and our server was blocking them access to the system as a precaution to protect against attacks. We can set our system to allow these addresses access to our system and the users can request the blacklist to be lifted.

In most cases the blacklisting is caused by a previous user who had the same address or problems with other users of the same Internet Service Provider, so it is not a cause for major concern.

If you are experiencing problems like this, please follow these steps:

1. Go to <http://whatismyipaddress.com/>
2. Record the address that is given next to the IP Information heading.
3. Email the address to me at projectconnect@cciwa.com

We will investigate the problem and if we find that the address is blacklisted, we will add it to our allowed list and will let you know how to request the blacklisting to be lifted.

Sample search results

In today's newsletter, I have replaced the summary tables of awarded, new and closing packages with the actual search results that I received from my email search subscription service.

For those who are not familiar with the service, it allows you to specify your own search criteria and have the results emailed to your mailbox at a preset interval.

This will give all those who have not seen this new feature in action an idea of how powerful it really is.

Regards,
Chris Pretorius
Manager - ProjectConnect

RESOURCESWORKFORCESTRATEGIES

Talent Management & Development.

22 – 24 NOVEMBER 2010 PARMELIA HILTON – PERTH

The *Resources Workforce Strategies* summit is an important event for anyone in people leadership, human resources and workforce development roles within the mining and oil and gas sectors.

Developed and staged by *Resourceful Events* – the events and conference division of mining, oil and gas publisher *Aspermont* – the conference is focused on workforce management, development, and overcoming skills shortages across the resources sector.

Hear from more than 30 senior resource sector HR practitioners and skills thought leaders. With 11 case studies, panel discussions and 6 industry keynotes, the conference program and workshops will focus on the following:

- Reducing skills shortages
- Improving employee engagement
- Increasing retention rates
- Strategic talent management
- Meeting demand & skill supply for major projects
- Achieving optimal industrial relations outcomes
- Progressive indigenous employment programs
- Global sourcing for overseas projects
- Innovative volume recruitment strategies
- Solutions for technical skills recruitment
- Workforce planning
- Career development and career pathing
- Building a pipeline of leadership talent
- Aligning HR strategy and business goals

The *Resources Workforce Strategies* summit features case studies from the following resource sector leaders:

- **Susie White**, HR Consultant – Mobility, **ALCOA WORLD ALUMINA AUSTRALIA**
- **Ray Hince**, Senior Manager Resourcing & Workforce Planning, **BHP BILLITON IRON ORE**
- **Bill Vickers**, Industrial Relations Manager, **EXXONMOBIL**
- **Damien Ardagh**, Manager, Vocational Training and Employment, **FORTESCUE METALS GROUP**
- **Nick Furnivall**, National Human Resources Manager, Resources Division, **LEIGHTON CONTRACTORS**
- **Mal Hallman**, Group Human Resources Manager, **MINERALS AND METALS GROUP (MMG)**
- **Deidre Allen**, HR Manager, Mines and Export, **ONESTEEL**
- **Geoffrey Woodcroft**, General Manager Human Resources, **PEABODY ENERGY AUSTRALIA**
- **Chris Wood**, Manager, Corporate Human Resources and Organisational Development, **SANTOS**
- **Rick Brooks**, Manager, Organisation and Development, **SINOSTEEL MIDWEST**
- **Craig Pasch**, Manager Indigenous Affairs, & **Ben Davis**, Resourcing & Diversity Manager, **WOODSIDE ENERGY**

[Click here to view the event program](#)

Register before September 13, 2010 and receive AU\$200 off the full conference rate.

To secure your place at this important industry event simply call +61 2 9279 2222, email info@resourcefulevents.com, or visit www.resourcesworkforce.com

Go Digital!

Manufacturing | Defence | Mining | Energy

Project and Operations Efficiency through 4D Technology

Brisbane

Technology Park

13 September 2010

8.30am – 1.00pm

Sydney

14 September 2010

8.30am – 1.00pm

Melbourne

Hilton on the Park

15 September 2010

8.30am – 1.00pm

Adelaide

Technology Park

16 September 2010

8.30am – 1.00pm

Perth

Australian Marine
Complex

17 September 2010

8.30am – 1.00pm

Morning Tea &
Lunch Provided

Registration form
attached or email
anna@memko.com.au

International guest speaker and digital technology leader Prashanth Mysore, Director for Digital Manufacturing, Global Industry Solutions, Dassault Systèmes will present an overview on how 4D digital technology can benefit your business.

Prashanth has a degree in mechanical engineering with over 14 years industry experience and currently leads industry solution development for Nuclear Energy, Process & Power, Shipbuilding & Defence Industries Worldwide.

memko pty ltd in conjunction with Enterprise Connect, AIDN, AMTIL and DTC invite you to step into the world of 4D (3D plus time) digital technology.

Leading industry experts from:

- Deakin University, Centre for Intelligent Systems Research, headed up by Professor Saeid Nahavandi BSc(Hons) MSc PhD *Durh*
- 3DSPATIAL, Managing Director, Nick Herath, BE (Mech)(Hons)
- Decision Logic, Director & Principal Consultant, Ben Twomey, MSc. (OR & Stats), MIMC
- University of Wollongong, School of Mechanical, Material and Mechatronic Engineering, Guru Rao, BE (Mech), PhD Grad

will be showcasing best in class technology across multiple industry sectors enabling improved efficiencies for your organisation in:

- Manufacturing
- Operations and Processes
- Human Ergonomics
- Workplace Design
- Automation and Robotics
- Virtual Training

There is NO charge for these seminars thanks to the support of Enterprise Connect so spaces will fill quickly.

Go Digital!

Manufacturing | Defence | Mining | Energy
Project and Operations Efficiency
through
4D Technology

Registration Form

RSVP to anna@memko.com.au prior to 3rd September
or FAX this form to: 03 8080 1645

I/We will be attending the Go Digital! Half Day Seminar

1st Participant _____

2nd Participant _____

Company _____

Email _____

Mobile Phone _____

Industry segment e.g. defence, mining _____

Venue City (please circle) Brisbane, Sydney, Melbourne, Adelaide, Perth

Special dietary requirements _____

Would you like to receive additional information regarding 4D Technology YES / NO

Venue details will be sent with confirmation email.

Numbers are strictly limited so get in early. There is NO charge for these seminars thanks to the support of Enterprise Connect so spaces will fill quickly.



Leveraging GCA's (Guam Contractors' Association) 2nd Annual Guam Industry Fair

Trade.
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austrade.gov.au

An Alert.

Meet up with the largest gathering of contractors, suppliers and vendors in Guam at the GCA's 2nd Annual GCA Industry Fair.

About this event

The Guam Contractors' Association (GCA) is having their 2nd Annual Guam Industry Fair at the Hyatt Regency Guam on Friday, 24 September 2010. This will be a good opportunity to sell your solutions to Guam-based contractors and most especially with the 7 big MACCs (multiple award construction contracts) companies for the military expansion on island.

Why should you visit?

- Develop an understanding of the market first hand.
- Know more about the opportunities "inside the fence" and "outside the fence" from the exhibitors
- Network customers and contacts during the one-day trade fair
- Get first hand information from government, industry associations and allies

Market insights

- There will be over US\$20 billion spent over the next 3-5 years, on Guam for the transfer of military forces from various locations to Guam including Okinawa.
- The Guam government is allocating another US\$10 billion and the Japanese government will also commit many billions for this transfer – to improve road works, port, airports, utilities and other infrastructure facilities.
- Guam is just starting to get busy so it is good for Australian companies to position themselves on island as early as possible – to identify the best opportunities in this expansion program.

Important information

Date	Fri, 24 September
Location	Guam USA
Application Deadline	Tues, 31 August

Who should visit?

Australian businesses in:

- Building and construction
- Infrastructure
- Design
- Engineering services
- Utilities experts – water, power, etc.
- Other related fields

Updates

The final Environmental Impact Statement (EIS) for the Guam and CNMI military relocation is now released.

Please check it out at <http://www.guambuildupeis.us/>.



Australian Government
Austrade

How Austrade can assist you

- If you're planning to visit Guam for the industry fair, Austrade can assist in setting up tailored one-to-one meetings for you while you are in Guam – to maximise the value of your visit
- Austrade can also do an initial check on the market to see if your products or services has opportunities on island
- We can also arrange for you to meet up with relevant government agencies for projects outside the military work or introduce you to NAVFAC (Naval Facilities Engineering Command) or JGPO (Joint Guam Project Office)

Next steps – Please let us know if your looking to visit the market around the GCA fair and we can discuss how Austrade can best assist you to maximise your visit either prior to or after the industry fair. On a fee for service bases, we can do market intelligence work, market visit program and partner search work.

Let us know before **Tuesday, 31 August 2010.**

Key contacts

To discuss your options further, please contact:

Australia

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WHAT'S NEW ON PROJECTCONNECT

NEW MEMBERS - 23/08/2010 to 5/09/2010

77 Australian and New Zealand organisations listed their profiles on ProjectConnect in the last fortnight.

PACKAGES AWARDED - 23/08/2010 to 6/09/2010

Over the last fortnight the below projects listed winner contact details on their awarded packages.

Project	Package	Awarded Date
Gorgon - Downstream Procurement	Flares	26/08/2010
Gorgon - Downstream Procurement	Sanitary Lift Station	26/08/2010
Gorgon - Downstream Procurement	CPI Separator	26/08/2010
Gorgon - Downstream Procurement	Field Equipment Rooms	26/08/2010
Gorgon - Downstream Procurement	MV LV Power, Control & Earthing Cable, inc Glands & Termination Kits	26/08/2010
Gorgon - Downstream Procurement	Control Valves	26/08/2010
Gorgon - Downstream Procurement	Actuated Ball Valves	26/08/2010
Gorgon - Downstream Procurement	Sequencing Valves	26/08/2010
Gorgon - Downstream Procurement	Self-Acting Valves	26/08/2010
Gorgon - Downstream Procurement	Motor Operated Valves	26/08/2010
Gorgon - Downstream Procurement	CS and LTCS Seamless Pipe 0.5in to 6in	26/08/2010
Gorgon - Downstream Procurement	Spades & Spacers	26/08/2010
Gorgon - Downstream Procurement	CS, LTCS and SS Pipe Flanges 0.5in to 6in	26/08/2010
Gorgon - Downstream Procurement	CS, LTCS and SS Pipe Flanges 8in to 60in	26/08/2010
Gorgon - Downstream Procurement	Inconel 625 Alloy Pipe Flanges	26/08/2010
Gorgon - Downstream Procurement	Inconel 625 Alloy Clad Flanges	26/08/2010
Gorgon - Downstream Procurement	Compact Flanges	26/08/2010
Gorgon - Downstream Procurement	HDPE Pipe, Fittings and Flanges	30/08/2010
Gorgon - Downstream Procurement	Triple Offset Butterfly Valves Cryogenics	26/08/2010
Gorgon - Downstream Procurement	Triple Offset Butterfly Valves Non Cryogenics	26/08/2010
Gorgon - Downstream Procurement	Bog Flare	26/08/2010
Gorgon - Downstream Procurement	Permalli Wood Blocks	2/09/2010
Gorgon - Downstream Procurement	Cold Shoes	26/08/2010
Gorgon - Downstream Procurement	Blowdown Valves	2/09/2010
Gorgon - Downstream Procurement	Manifolds	26/08/2010
Gorgon - Drilling and Completions	Heat Suppression	23/08/2010

CLOSING FOR REGISTRATIONS - 6/09/2010 to 20/09/2010

The projects below have packages closing for full package registration over the next fortnight.

Project	Package	Closing Date
Gorgon - LNG Jetty and Marine Structures	Navigation Light, towing Light & anchor light, VHF Automatic Identification System	16/09/2010
Gorgon - LNG Jetty and Marine Structures	Excavator	16/09/2010
Gorgon - LNG Jetty and Marine Structures	Vessel Safety Requirements	15/09/2010
Gorgon - LNG Jetty and Marine Structures	Tanks For Treatment of Effluent	16/09/2010
Gorgon - LNG Jetty and Marine Structures	Fenders	15/09/2010
Oakajee - Port Landside (CUI and PUI)	Permanent Desalination Plant	7/09/2010
Oakajee - Port Landside (CUI and PUI)	EPCM Office Facilities (Site Establishment)	15/09/2010
Oakajee - Port Marine (CUI and PUI)	Breakwater Construction	7/09/2010
Oakajee - Port Marine (CUI and PUI)	Marine Wharf	7/09/2010
Wheatstone Project - Offshore Platform Procurement	Pre-Treatment Solids Removal Package	6/09/2010
Wheatstone Project - Offshore Platform Procurement	Test Separator Desanding Package	6/09/2010
Wheatstone Project - Offshore Platform Procurement	MEG Regeneration Package	6/09/2010
Wheatstone Project - Offshore Platform Procurement	MEG Regeneration Water Treatment Package	7/09/2010
Wheatstone Project - Onshore LNG Plant Procurement	Analyzer Data Management System	15/09/2010
Wheatstone Project - Subsea, Flowlines and Pipelines Contracts	Wheatstone Subsea Installation Contract	10/09/2010

NEW PACKAGES LISTED - 23/08/2010 to 6/09/2010

The projects below have listed new full package supply opportunities on ProjectConnect by projects in the last fortnight.

Project	Package	Closing Date
Gorgon - LNG and Condensate Storage Tanks	Rigging Equipment	27/08/2010
Gorgon - LNG and Condensate Storage Tanks	Crane 2 Way Radios	30/08/2010
Gorgon - LNG and Condensate Storage Tanks	Polypropylene Ropes & Straps	31/08/2010
Gorgon - LNG and Condensate Storage Tanks	Fencing / posts / fittings & gates	31/08/2010
Gorgon - Operations	Management of General and Hazardous Wastes	27/09/2010
Prelude Project - FLNG	Laboratory Information Management System (LIMS)	23/09/2010
Prelude Project - FLNG	Analyser Management and Data Acquisition System (AMADAS)	23/08/2010
Prelude Project - FLNG	Multi Purpose Dynamic Simulator (MPDS)	23/09/2010
Prelude Project - FLNG	Telecommunication and Navigation Aids Systems	23/09/2010
Wheatstone Project - Offshore Platform Procurement	Pre-Treatment Solids Removal Package	6/09/2010
Wheatstone Project - Offshore Platform Procurement	Test Separator Desanding Package	6/09/2010
Wheatstone Project - Offshore Platform Procurement	MEG Regeneration Package	6/09/2010
Wheatstone Project - Offshore Platform Procurement	MEG Regeneration Water Treatment Package	7/09/2010
Wheatstone Project - Onshore LNG Plant Procurement	Analyzer Data Management System	15/09/2010

To easily find the packages summarised above, please see the **REFERENCE SHEET FOR SUBSCRIBER SEARCH FUNCTIONS** on the next page.

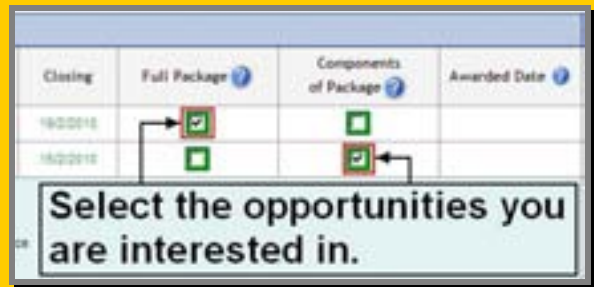
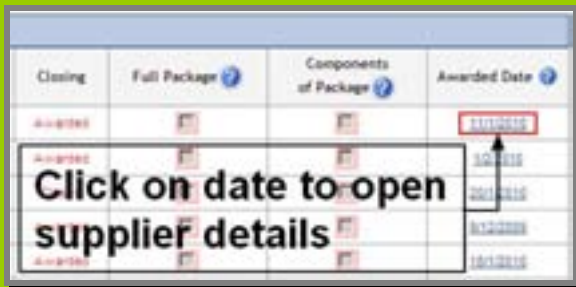
You can also use the free public system to find this information. For assistance click on the **HELP** menu and download the help desk guideline *“How to find and register for supply opportunities on the free public site”*.

REFERENCE SHEET FOR SUBSCRIBER SEARCH FUNCTIONS

For subscribers to ProjectConnect, there is an easy way to search for award details and package listings; and register interest against opportunities.

To access this search function, begin by logging into your company account, select the **Searching** menu and click on **Search Supply Opportunities**. This will open the below search engine.

To find...	...awarded packages:	...packages closing soon:	...packages recently listed:
1	Set Package Status to Awarded packages	Set Package Status to Full Package Open	Set Package Status to New packages
2	Set the Date Range from 23/08/2010 to 6/09/2010	Set the Date Range from 6/09/2010 to 20/09/2010	Set the Date Range from 23/08/2010 to 6/09/2010
3	Set Filter by Date to Awarded Date	Set Filter by date to Closing date	Set Filter by date to Listed date
4	Press the Search button.	Press the Search button.	Press the Search button.
Then...	Click on the Awarded Date of each opportunity to open the contact details of the successful suppliers. See next picture.	To register your interest, check the boxes for the opportunities you are interested in and press the Submit Interest button at the bottom of the webpage.	To register your interest, check the boxes for the opportunities you are interested in and press the Submit Interest button at the bottom of the webpage.



You can also use the free public system to find this information. For assistance click on the **HELP** menu and download the help desk guideline *“How to find and register for supply opportunities on the free public site”*.

If you need some assistance with your company account login, using the opportunities search engine or checking your registrations please click on the **HELP** menu within your company account system.